

2021-2022 CANDIDATES FOR IAA BOARD OF DIRECTORS

2022 IAA PRESIDENT



Andrew Wagner, CAI

Andy began auctioneering in 2002 after his completion of college. Even though he has only been an active auctioneer since 2002, that does not tell the whole story of his experience. Once Andy was old enough to walk from the auctioneer to the clerk table (without stopping to get something to eat), he was a clerk sheet runner. Over the years he began working in all capacities of the auction from clerking to cashiering, and from ringman to merchandise sorter. Once Andy started auctioneering in 2002, he began conducting sales of all types.

In 2003 Andy decided to go to get his real estate sales license. Once he completed the courses and testing, he hung his license with Reed Realty in Farmland, IN. Over the years, he has sold all types of real property through the office including residential, commercial, and bare land. A great opportunity arose in the summer of 2010 for Andy to purchase the business from Pam Edwards. He realized that this was his chance to work in the real estate and auction industry on a full-time basis, so he jumped at the chance. He has some aggressive ideas for marketing and sales that he is looking forward to implementing. Even though the name has changed, you can still count on the same professional service from an established company. Outside of the office, Andy enjoys spending time with his wife, Abby, and two children, Max, and Cora. He also enjoys pulling draft horses with his father.

2022 IAA VICE PRESIDENT



Marc Huber

After having several discussions with my family and other auction professionals I have chosen to run for the IAA Vice President position. It has been an honor to serve as a director for the last three years. However, I felt the need to continue to serve the industry that has given so much to my family and me. To say the least the last 18 months has been challenging and we all have seen many changes professionally as well as personally. It's my hope to continue helping other auctioneers grow and navigate through quality education, legal updates pertaining to licensing, auction law, current situational updates, and other topics that the membership is interested in. It's my hope to be an approachable leader that can help the IAA and its members grow, adapt, and thrive during these changing times.

2022 IAA DIRECTOR

Loren Beachy

I am running for the position of director of the Indiana Auctioneers Association because I want to give back to the association that has done so much to help me realize my dream of being a professional auctioneer.

Loren was born in Millersburg, Ohio and lived the first 8 years of his life near there in Holmes County. Mount Hope Ohio and its auction barn hold a special place in his heart.

From as early as Loren can remember, he dreamed of being an auctioneer. As a five-year old boy, he would stand on the family's swing set platform with a plastic toy hammer that served as a mic as well as a gavel. There he 'sold' thousands of horses to all the imaginary bidders packed around the swing set in the yard.

When Loren was 8 years old, his family moved to his mother's family farm in Goshen, Indiana. There he milked cows, baled hay, and hauled lots of manure- by hand. He still has a passion for stacking hay bales in the field on a moving wagon. He has much less of a passion for hauling manure.

As a 13-year-old graduate of 8th grade, Loren spent time assisting his father in the Farrier (horseshoeing) shop located on the family farm. He was always excited about taking days off to go watch Lyle Chupp and Steve Andrews at the Topeka Livestock Auction.

Loren obtained his high school diploma via a home-study course at the age of 17, then attended and graduated from Reppert School of Auctioneering at 18 followed by obtaining a real estate license at 22. He did his first auction at the tender age of 18 and spent a few years working in an RV factory, in construction, and then 8 years teaching in a one-room schoolhouse while doing auctions on the side.

His pupils still hold a very special place in his heart, and he will always look back with fond memories on his years of teaching. Loren's book, *Chasing the Amish Dream*, was published in 2014 and has sold thousands of copies since then.

After years of building up a clientele while doing auctions part time, 2016 was a momentous year for Loren. He married Regina Yoder, jumped into auctions and real estate full time, and formed Bright Star Realty and Auctions along with Eugene Hochstetler, who is now a friend as well as a business partner.

Loren was ordained a deacon in the Old Order Amish Church. His highest aim in life is to serve his Lord Jesus Christ in his home, in the church, and by doing business with honesty, integrity, and in a way that all clients and customers can see Christ shining through.

Loren's young family includes his wife Regina and daughters Abigail and Teresa. He enjoys spending time with them. When he is not doing that, he enjoys reading historical fiction and legal thrillers as well as staying current on events. Another passion is traveling, and he has enjoyed visiting the American West several times, Mexico, Canada, and many countries in Europe. He says, "Switzerland is probably the most beautiful country I have ever seen."

Loren Beachy serves as president and managing real estate broker for Bright Star. He aims to keep Bright Star on the cutting edge in marketing- whether it be via print advertising, mailers, the company website, or via targeted digital marketing. His favorite job is still behind the mic at a hot auction, though- and he would love to meet you at one of Bright Star's auctions.

2022 IAA DIRECTOR



Melisa Carothers

I am a long-standing member of the IAA and IAA Auxiliary. Although I am not a licensed auctioneer, I have been involved with many other aspects of the auction profession. I am a volunteer at heart therefore I rarely back down from helping in any situation. This Association has been a part of my life for the last 10+ years, I have formed lifelong friendships through the Association, I want to serve the Association to help others connect and build those friendships to enhance their auction businesses.

My auction involvement: I have worked as a clerk for many auctioneers over the years (Mike Mensendiek, Jack Christy). Inducted into the IAA Auxiliary Hall of Fame in 2020, and served as the Auxiliary President, Auxiliary Chair and Co-Chair over the last several years.

INDIANA AUCTIONEERS ASSOCIATION BYLAWS

SECTION 4 - MEMBER CLASSES. There shall be three (3) classes of Members of the Association (the “Member Classes”) as follows:

- A. **Active Members.** Any natural person who is a licensed auctioneer pursuant to the requirements of the Indiana Code and is in good standing with all state, federal, and local auctioneer licensing authorities OR; Any natural person who: is not a licensed auctioneer pursuant to the requirements of the Indiana code, engaged in the auction business, has an interest in the auction industry and is in agreement with the Governing Documents and the objective of the Association. (an “Active Member”).

SECTION 2 – DIRECTOR QUALIFICATIONS. Any Director or Director candidate must comply with this Bylaw.

- A. **General Director Qualifications.** A Director or Director candidate must be: (i) a natural person; (ii) have the capacity to enter legally binding contracts; (iii) while a Director, and during the five (5) years immediately prior to becoming a Director, not be, nor have been, convicted of a felony; or plead, nor have pled, guilty to a felony; (iv) unless excused for good cause by the Board or Active Members, attend at least one-half (½) of all Board Meetings during any fiscal year; and (v) comply with any other reasonable qualifications determined by the Board (collectively the “General Director Qualifications”).
- B. **Membership Director Qualifications.** While a Director, and during the one (1) year immediately prior to becoming a Director, a Director or Director candidate must be an Active Member in good standing (the “Membership Director Qualifications”).
- C. **Continuing Director Qualifications.** Only natural persons complying with the General Director Qualifications and the Membership Director Qualifications (collectively the “Director Qualifications”) may serve, or continue to serve, as a Director. After being elected or appointed a Director, if any Director fails to comply with any Director Qualification, as reasonably determined by the Board, then the Board is authorized to remove the Director. If at least a majority of Directors authorized by these Bylaws comply with the Director Qualifications and approve a Board action, then the failure of any Director to comply with all Director Qualifications does not affect the Board action.

SECTION 9 — ACTIVE MEMBER VOTING. Upon presenting identification or proof of being an Active Member as reasonably required by the Association, each non-suspended Active Member may cast one (1) vote on any matter for which the Active Member is entitled to vote. Auxiliary Members shall not be entitled to vote.

- A. **Absentee Voting.** If an Active Member in good standing will not be able to attend the annual membership meeting, they may obtain an IAA’s official absentee ballot. **Absentee ballots must be postmarked fifteen (15) days prior to the Annual Active Member Meeting. Return envelopes must contain a member’s name and Indiana auctioneer license number on the outside front of the envelope to be valid.** All ballots must be complete. Absentee ballots will not be opened until the Annual Active Member Meeting at the Convention. Upon opening the ballots, the ballot will be void if not filled out completely.

Members who have voted by absentee ballot and determine they wish to vote in person must notify the Election Committee the morning of the election prior to the closing of the election area. The Election Committee will identify the appropriate ballot by the member’s name and Indiana auction license number and then must destroy the absentee ballot prior to giving the member a new ballot.

Absentee Ballot for the position of Director.

If you wish to vote by absentee ballot for the position of Director (two candidates- choose one), you must request that ballot via email at director@indianauctioneers.org. That ballot must be returned to the IAA office no later than **November 5, 2021**.